

Message Text

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ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 AS-01 /019 R

DRAFTED BY COM/SAD/CSWOPE/POM
APPROVED BY EB/OCA/CM/BEBYRON
COM/SAD/JMURRIN
COMM/INDIA/RKELLY
COM/EM/JDOYLE
NEA/INS/RMORLEY

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P 092232Z JAN 76
FM SECSTATE WASHDC
TO AMCONSUL BOMBAY PRIORITY
AMEMBASSY NEW DELHI PRIORITY

UNCLAS STATE 005839

E.O. 11652: NA

TAGS: BEXP, IN

SUBJECT: CATALOG EXHIBIT - U.S. SCIENTIFIC, INDUSTRIAL
----- AND MEDICAL INSTRUMENTS

REF: BOMBAY 0038; STATE 001271; NEW DELHI 0328

1. WUNDERLY, W. GLENN, CO. IS SAME COMPANY AS PEEL-A-WAY
SCIENTIFIC. COMMERCE FOLLOWING UP WITH OTHER FIRMS LISTED
BOMBAY 0038. DIB-432P INFORMATION ON THESE FIRMS FOLLOWS:
SUPPLIER: BECTON, DICKINSON AND CO., INT'L GROUP, STANLEY

ST., RUTHERFORD, N.J. 07070. TEL: 201/460-3111. EXP. SLS.
MGR.: GENE W. TABOR. AGENT: M. SHAH - BOMBAY, KANJI
MANSION - 311 SARDAR PATEL ROAD, BOMBAY 4. STATUS: NTM.
OBJECTIVE: NEW SALES. PRODUCTS: CATEGORIES A, D, AND F.
SUPPLIER: DESERET PHARMACEUTICAL CO., INC., 945U SOUTH
STATE ST., SANDY, UTAH 84070. EXP. SLS. MGR.: VICTOR I.
CARTWRIGHT. STATUS: NTM. OBJECTIVE: SEEK REPRESENTA-
TION. PRODUCTS: SURGICAL AND MEDICAL SUPPLIES
UNCLASSIFIED

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(DISPOSABLES). SUPPLIER: OPTRONICS INT'L SALES CORP.,
7 STUART ROAD, CHELMSFORD, MASS. 01824. TEL: 617/
256-4511. EXP. SLS. MANAGER: WARNER HEINZ. AGENT: BLUE
STAR LTD. STATUS: NTM. OBJECTIVE: NEW SALES.

PRODUCTS: CATEGORY A. DIGITAL SCANNING MICRO-DENSITOMETERS WHICH SCAN AND DIGITIZE ANALOG IMAGERY, AND FILM WRITERS OR PLOTTERS WHICH CONVERT DIGITAL DATA BACK INTO ANALOG IMAGES, PERMITTING CONTRAST ENHANCEMENT, DENSITY SLICING, ETC. DYNAMICS ELECTRONIC PRODUCTS ARE NOT PARTICIPATING IN SHOW. DO NOT LIST IN DIRECTORY. COMMERCE UNABLE CONTACT MEDICAL STERILE PRODUCTS AS YET. LEAVE OUT OF DIRECTORY AND IF PARTICIPATING CAN BE LISTED ON AN ADDENDUM TO THE DIRECTORY.

2. NEW DELHI 0328. SUPPLIER: PERKIN-ELMER CORP., MAIN AVE., NORWALK, CONN. 06856. TEL: 203/762-1000. EXP. SLS. MGR: GEORGE SIGNUND. AGENT: BLUE STAR ENG. CO. PVT. LTD., SAHAS 4L4 FLASH 2, VIR SAVARKAR MARG PRABHADEVI BOMBAY 400 025. STATUS: NTM. OBJECTIVE: NEW SALES. PRODUCTS: ANALYTICAL INSTRUMENTS. SUPPLIER: SCOTT AVIATION DIV., ATO, INC., 225 ERIE ST., LANCASTER, N.Y. L4086 (GILMAN INDUSTRIAL EXPORTS, INC.). EXP. SLS. MGR: C. L. TESCHNER. AGENT: GILMAN INDUSTRIAL EXPORTS, INC., 3L00 MONROE AVE., ROCHESTER, N.Y. 14618. STATUS: NTE. OBJECTIVE: NEW SALES. PRODUCTS: GAS ANALYZERS FOR COMBUSTIBLE AND/OR TOXIC GASES AND VAPORS. SUPPLIER: E. I. DUPONT DE NEMOURS AND CO., INC., INSTRUMENT PRODUCTS DIV., CONCORD PLAZA, QUILLEN BLDG., WILMINGTON, DELAWARE 19898. TEL: 302/772-5445. EXP. SLS. MGR.: J. A. SCHMIT. AGENT: INDUST. AND RESEARCH INSTRUMENTS CO., B-8 COMMERCE CENTRE, 78 TARDEO RD., BOMBAY 34 WB, INDIA. STATUS: OTM. OBJECTIVE: NEW SALES. PRODUCTS: CATEGORIES A AND J. SUPPLIER: ENDEVCO, DIV. OF BECTON, DICKINSON AND CO., RANCHO VIEJO RD., SAN JUAN CAPISTRANO, CALIF. 92675. EXP. SLS. MGR.: PHILIPPE A. CONRAD. STATUS: NTM. OBJECTIVE: SEEK REPRESENTATION. PRODUCTS: INSTRUMENTATION FOR: ACCELERATION, PRESSURE AND VIBRATION MEASURING EQUIPMENT; MONITORING OF ROTATING EQUIPMENT AND ACOUSTIC EMISSIONS. UNCLASSIFIED

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SUPPLIER: BEEHIVE MEDICAL ELECTRONICS, INC., 870 WEST 2600 SOUTH, P.O. BOX 25668, SALT LAKE CITY, UTAH 84125. EXP. SLS. MGR.: JOHN BODELL. AGENT: INDUSTRIAL ELECTRONICS INSTRUMENTS, 30 N.B.K. SOCIETY, ELLIS BRIDGE, AHMEDABAD 380006. STATUS: NTM. OBJECTIVE: NEW SALES. 3. DIB-432P INFO ON ADDITIONAL FIRMS THAT WISH TO PARTICIPATE FOLLOWS. PLEASE INCLUDE IN DIRECTORY. SUPPLIER: HOTPACK INT'L, COTTMAN AND MELROSE ST., PHILADELPHIA, PA. 19135. TEL: 215/333-1700.

EXP. SLS. MGR: CESAR S. MONTALVO. AGENT: HEATEX PRODUCT PVT. LTD., 11 BANK ST., BOMBAY INDIA (1). STATUS: NTM. OBJECTIVE: NEW SALES. PRODUCTS:

CATEGORIES A AND J.

SUPPLIER: COLE-PARMER INSTRUMENT CO., 7425 N. OAK PARK AVENUE, CHICAGO, ILL. 60648. EXP. SLS. MGR: RICHARD B. ETERNO. STATUS: NTE. OBJECTIVE: SEEK REP. AND NEW SALES. PRODUCTS: CATEGORY A. LABORATORY INSTRUMENTATION AND EQUIPMENT.

SUPPLIER: AIR PRODUCTS AND CHEMICALS INC., MEDICAL PRODUCTS DIV., P.O. BOX 538, ALLENTOWN, PA. 18105. TEL: 215/395-4951. EXP. SLS. MGR.: MARTIN T. O'CONNOR. STATUS: NTM. OBJECTIVE: SEEK REP. PRODUCTS: CATEGORY F. ANESTHESIA EQUIPMENT AND ACCESSORIES.

SUPPLIER: SINGER INSTRUMENTATION, 5340 ALLA RD., LOS ANGELES, CALIF. 90066. TEL: 213/822-3061. EXP. SLS. MGR.: W. E. BECHER. AGENT: FORBES FORBES CAMPBELL AND CO. LTD., FORBES BLDG. CHARANJIT RAI MARG., P.O. BOX 79, BOMBAY 400 001. STATUS: OTM. OBJECTIVE: NEW SALES. PRODUCTS: COMMUNICATIONS TEST INSTRUMENTATION EMI/RFI TEST INSTRUMENTATION, SWEEP OSCILLATORS, SIGNAL GENERATORS, AC INSTRUMENTATION, SYNCHRO RESOLVER TEST INSTRUMENTATION.

SUPPLIER: BETADYNE CORP., 233 BROADWAY, NEW YORK, N.Y. 10007. TEL: 212/964-7700. EXP. SLS. MGR.: CLIFFORD FREEMAN. STATUS: NTM. OBJECTIVE: SEEK REP. AND NEW SALES. PRODUCTS: CATEGORY A. HYDROGEN GENERATORS FOR GAS CHROMATOGRAPHY, AND SCANNING DENSITOMETERS FOR BLOOD ANALYSIS; D. MULTI-POINT STRIP CHART RECORDERS; F. BIO FEED BACK INSTRUMENTS (EEG AND EMG), AND ELECTRIC STAIRLIFTS FOR INVALIDS. SUPPLIER: COHEN-ECKER UNCLASSIFIED

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ASSOCS., P.O. BOX 2448, NEW HAVEN, CONN. 06506. EXP. SLS. MGR.: NEVILLE COHEN. STATUS: NTM. OBJECTIVE: SEEK REP. AND NEW SALES. PRODUCTS: A. TEST TUBE COOLER, PLATELET CONTROL; CATEGORY F. ELECTROSURGICAL FORCEPS, ELASTIC SUPPORTS, PORTABLE OXYGEN UNITS.

4. COMMERCE HAS NOT RECEIVED BOMBAY OM 12/16 AND 12/19. PARTICIPATING FIRMS (LISTED NEW DELHI 0328 WHOSE CATALOGS RECEIVED) ARE COHERENT RADIATION; THE DICKSON CO., ADDISON, ILL.; ELGAR CORP.; HARRIS MFG. CO., INC.; HOUSTON-ATLAS, INC.; AND PRD ELECTRONICS DIV., HARRIS CORP. LIFE EXPORT EQUIPMENT, WOBURN, MASS. ADVISED COMMERCE EQUIPMENT IS AMERICAN MANUFACTURED. WEST GERMAN FIRM IS AGENT. PLEASE LIST ABOVE FIRMS IN DIRECTORY.

COMMERCE WILL ATTEMPT TO CONTACT OTHER FIRMS LISTED. IF ANY WISH TO PARTICIPATE CAN BE LISTED IN ADDENDUM TO DIRECTORY.

5. POSTS MAY NOT HAVE INFO ON FOLLOWING FIRMS THAT SHOULD ALSO BE LISTED DIRECTORY OR ADDENDUM. SUPPLIER: TRAVENOL LABORATORIES INT'L, 1 BAXTER

LABORATORIES PARKWAY, DEERFIELD, ILLINOIS 60015.
EXP. SLS. MGR: JOHN I. SABOURA. AGENT: AMERICAN PRO-
DUCTS CO., 43 DR. V. B. GANDHI MARG., BOMBAY.
STATUS: OTM. OBJECTIVE: NEW SALES. PRODUCTS:
CATEGORIES A AND F.
SUPPLIER: PHOTO RESEARCH DIV., KOLLMORGEN CORPORATION,
3000 N. HOLLYWOOD WAY, BURBANK, CALIF. 91505. EXP. SLS.
MGR: FRED GROVER. AGENT: ELECTRONICS CONTINENTAL,
10, THIGALARA PERIYANNA LANE, SILVER JUBILEE PARK ROAD,
BANGALORE 560 002. STATUS: NTM. OBJECTIVE: NEW SALES.
PRODUCTS: PHOTOMETRIC/RADIOMETRIC AND PHOTOGRAPHIC
INSTRUMENTS.
SUPPLIER: HARRIS MFG. CO., INC., TREBLE COVE INDUSTRIAL
PARK, 14 REPUBLIC RD., NO. BILLERICA, MASS. 01862.
TEL: 617/667-5116. EXP. SLS. MGR.: EDWARD J. SWEENEY.

STATUS: NTM. OBJECTIVE: SEEK REP. PRODUCTS: LOW
TEMPERATURE LABORATORY FREEZERS; MICROTOME CRYOSTATS.
SUPPLIER: LDJ ELECTRONICS, INC., 1064 NAUGHTON AVE.,
UNCLASSIFIED

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TROY, MICHIGAN 48084. EXP. SLS. MGR.: LEON D. JACKSON.
STATUS: NTM. OBJECTIVE: NEW SALES. PRODUCTS:
MAGNETIZERS AND MAGNETIC TEST EQUIPMENT.
SUPPLIER: HONEYWELL INC., HONEYWELL PLAZA, MINNEAPOLIS,
MINNESOTA 55408. EXP. SLS. MGR.: ROBERT L. MICHELSON.
AGENT: HONEYWELL INDIA LTD., EXPRESS TOWERS, 11TH FLOOR,
BOMBAY 400 001. STATUS: OTM. OBJECTIVE: NEW SALES.
PRODUCTS: CATEGORIES D, G, AND H.
SUPPLIER: MACMILLAN SCIENCE CO., INC. (TURTOX/CAMBOSCO),
8200 SO. HAYNE AVE., CHICAGO, ILL. 60620. TEL: 312/
488-4100. EXP. SLS. MGR: DAVID KRESL. STATUS: OTM.
OBJECTIVE: NEW SALES. PRODUCTS: A. LABORATORY AND
SCIENTIFIC INSTRUMENTS.
SUPPLIER: HALEN-ELLIOT INSTRUMENT CORP., P.O. BOX 222
FLEETWOOD STA., MT. VERNON, N.Y. 10552. EXP. SLS. MGR:
HAROLD GROSS. AGENT: C. H. KRISHNAN AND ASSOCS.,
KRISHNA HOUSE, C-24, NEW DELHI SOUTH EXTENSION, PARK II,
NEW DELHI 110 49. PRODUCTS: MEDICAL AND HOSP. EQUIP.
STATUS: NTM. OBJECTIVE: NEW SALES. PRODUCTS:
CENTRIFUGES, SUCTION EQUIP., CARDIAC ARREST VEHICLES,
STERILIZERS, ARTIFICIAL KIDNEY SYSTEMS, MULTI-DOSE
INJECTION APPARATUS.

SUPPLIER: SYLVAN GINSBURY LTD., 1500 QUEEN ANNE RD.,
TEANECK, N.J. 07666. EXP. SLS. MGR.: JAMES F. FREEMEN.
STATUS: NTM. OBJECTIVE: NEW SALES. AGENT: FORBES
FORBES CAMPBELL AND CO. PRODUCTS: QUAN-TECH; ELECTRO-
IMPULSE; C-COR. CATEGORY A.
SUPPLIER: ADC INT'L, 4900 WEST 78TH ST., MINNEAPOLIS,
MINNESOTA 55435. (DIV. OF MAGNETIC CONTROLS CO.)
EXP. SLS. MGR.: B. A. EKLUND. AGENT: ELECTRONICS

CONTINENTAL, 10, THIGALARA PERIYANNA LANE, SILVER
JUBILEE PARK RD., BANGALORE 560 002. PRODUCTS: OTHER
TELECOMMUNICATIONS COMPONENTS AND TEST SYSTEMS.
SUPPLIER: TELONIC ALTAIR, C/O TEKNIS, INC., 93 SOUTH ST.,
PLAINVILLE, MASS. 02762. EXP. SLS MGR: GRAHAM C. HIRD.
FORBES FORBES CAMPBELL AND CO. LTD.-AGENT. STATUS: OTM.
OBJECTIVE: NEW SALES. PRODUCTS: SWEEP/SIGNAL GENERATORS
ATTENUATORS, VSWR MEASUREMENT SYSTEMS. TEST INSTRUMENTA-
UNCLASSIFIED

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TION FOR TV AND RADIO PRODUCTION. CATEGORY J.
SUPPLIER: LENOX INSTRUMENT CO., 111 EAST LURAY ST.,
PHILADELPHIA, PA. 19120. TEL: 215/4543. EXP. SLS. MGR.
BOB HOFFMAN. ADDITIONAL INFO WILL FOLLOW ON THIS FIRM
SOONEST. KISSINGER

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

Automatic Decaptioning: X
Capture Date: 15 SEP 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE005839
Document Source: ADS
Document Unique ID: 00
Drafter: COM/SAD/CSWOPE/POM
Enclosure: n/a
Executive Order: 11652 NA
Errors: n/a
Film Number: D760009-0123
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760199/baaenxh.tel
Line Count: 236
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN COM
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 5
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 08 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 JUL 2004 by barnescd>; APPROVED <18 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> srp 970920
Subject: CATALOG EXHIBIT - U.S. SCIENTIFIC, INDUSTRIAL
TAGS: BEXP, IN
To: BOMBAY
NEW DELHI
Type: TE
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